



**Axess &**

**Step-Soft Ltd.**

**In February 2020 a new fiscal law was announced in Bulgaria, which involve particularly costly and complicated modifications. Through a partnership with Step-Soft, Axess was the first cash register manufacturer in the ski sector to achieve positive certification.**



**Step-Soft Ltd.**

**Bulgaria**

Axess AG has already several customers in Bulgaria for many years. For the winter season 2019/20, the government announced a new fiscal law, which is characterized by many complicated details, for example real-time reporting of all transactions to the tax authorities.

After the implementation of the new law made some problems, especially in the beginning, Axess turned to the Bulgarian Chamber of Commerce. The Chamber recommended the CEO of Step-Soft, Pasko Paskov, as a consultant. The software company, which was founded in Sofia in 1995, specializes mainly in the development of ERP systems, but also has a modular solution for meeting the requirements in H18, the regulation of the State concerning the handling and function of cash registers. Although the combina-

tion of software modules from different manufacturers usually makes the overall system much more complex, the integration between the modules from Axess and Step-Soft was very simple and worked without any problems.

The big challenge with the new fiscal laws was the timing when it was to come into force. After all, the beginning of February is in the middle of the winter season and therefore particularly inconvenient for ski resorts and their operators. Thanks to the cooperation with Step-Soft, however, the integration of the new system was implemented within a very short time. Axess is the first cash register manufacturer in the ski sector in Bulgaria to have completed the certification process with a positive result. However, the new law was postponed at short notice.

Especially for the biggest customer, the ski resort Pamporovo in the Smoljan Oblast, a quick completion of the project was extremely important. Here, 13 lifts transport guests to a total of 29.6 kilometers of slopes; a stop to sales due to fiscal reform would have been unthinkable for the resort.

After the successful cooperation with Step-Soft, it was decided to continue working together on new projects in the future. Thus Step-Soft became an official partner of Axess AG in June 2020. Pasko Paskov says about the partnership: „Axess is one of the most successful international partnerships for Step-Soft. We look forward to exploiting the full potential of our combined software systems and to working together on future projects“.